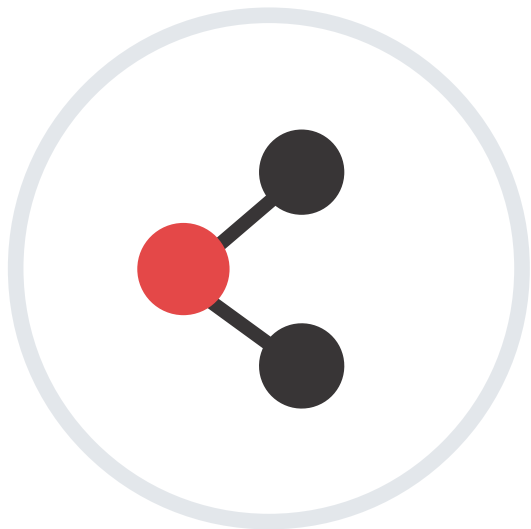


GOOD COFFEE IS EASY!

ZNAK COFFEE

WORK RESULT

BEHIND 4 OF THE YEAR



1500 points



300 partners



250 tons per year

WE DO COOPERATION B2B MOST CONVENIENT FOR PARTNERS



delivery
quality coffee



comfortable IT- platform for
ordering goods



optimal ratio
price quality



consulting
coffee business



wide range of add.
goods in coffee shops



rent and sale
coffee equipment

BEGINNING COOPERATION, WE

- we are in dialogue with the chef barista coffee shops, where we clarify all the technical points making coffee.
- give recommendations on preparation of coffee and settings of coffee equipment.
- send five interesting and relevant for the partner samples by courier.

ZNAK



REVIEW

good coffee is easy

TIME



It was New Years, we placed an order for a large batch - 300 kg.

Guys (Znak Coffee)

did not have time to process a large number of orders. We were also running out of grain leftovers ...

And I called Vlad and asked when the grain would be sent. He said that everything is empty. Vlad replied: " Okay, tomorrow you will have the grain ". I also thought, how the hell does he want to do this? In the morning he called me and asked where to bring the grain. He was already in our city! That was that very bright, memorable moment, with regards to

customer service. It was really cool!

SERGEY KOLESNIKOV

co-owner of the network Coffee Like Saransk

good coffee is easy

OUR PARTNERS ARE DIFFERENT AND A QUALITY SERVICE FOR EVERYONE



**SALON,
CUTHEADS**
barbershop



**ORANGE
ISLAND**
restaurant chain
fast food



COFFEE CLUB
2 coffee shop and to Saran ske

AK



COFFEE CULT
network of 6- tee coffee bars

ZN

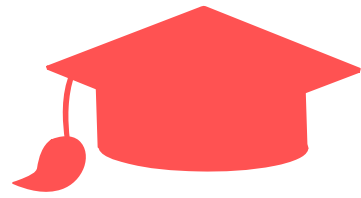


ETLON COFFEE
a chain of coffee shops with federal
ambitions



COFFEE

good coffee is easy



We cooperate with different formats
coffee points and we know from experience
the specifics of each business.



There is coffee that comes to us
containers on nineteen t. - we
we minimize the price. There are monosorts
specialty coffee, which are fried
in small batches under the client's order - their price is
appropriate.



With us you will save on extra. goods
for your coffee business.



We give partners the opportunity to grow -
its reliability and quality
product.



We do not just have a quality service,
which many boast. We have quality service constantly,
with
all clients.



WE FAST TASTY COFFEE EVERYDAY

and every day we are drinking coffee for two purposes:

- Quality control from batch to batch.
- Selection of the roasting profile for new grain.



PURCHASE GREEN GRAIN

We cooperate with both Russian suppliers,
so with European ones.



2 BASIC ROSTER

Loring - stable roasting of large quantities of grain. Probat
- roasting of single varieties.



ROASTING UNDER ORDER

Grain is brought in in batches
fried and sent
to the client.

ANDREW Kuznetsov

head roaster

One side - it's science. We know what physical and chemical processes

occur as a result

roasting. On the other hand -

there is no ready-made recipe here. Order 3500 factors affect the taste of the cup. Our task -

find an approach to each grain.



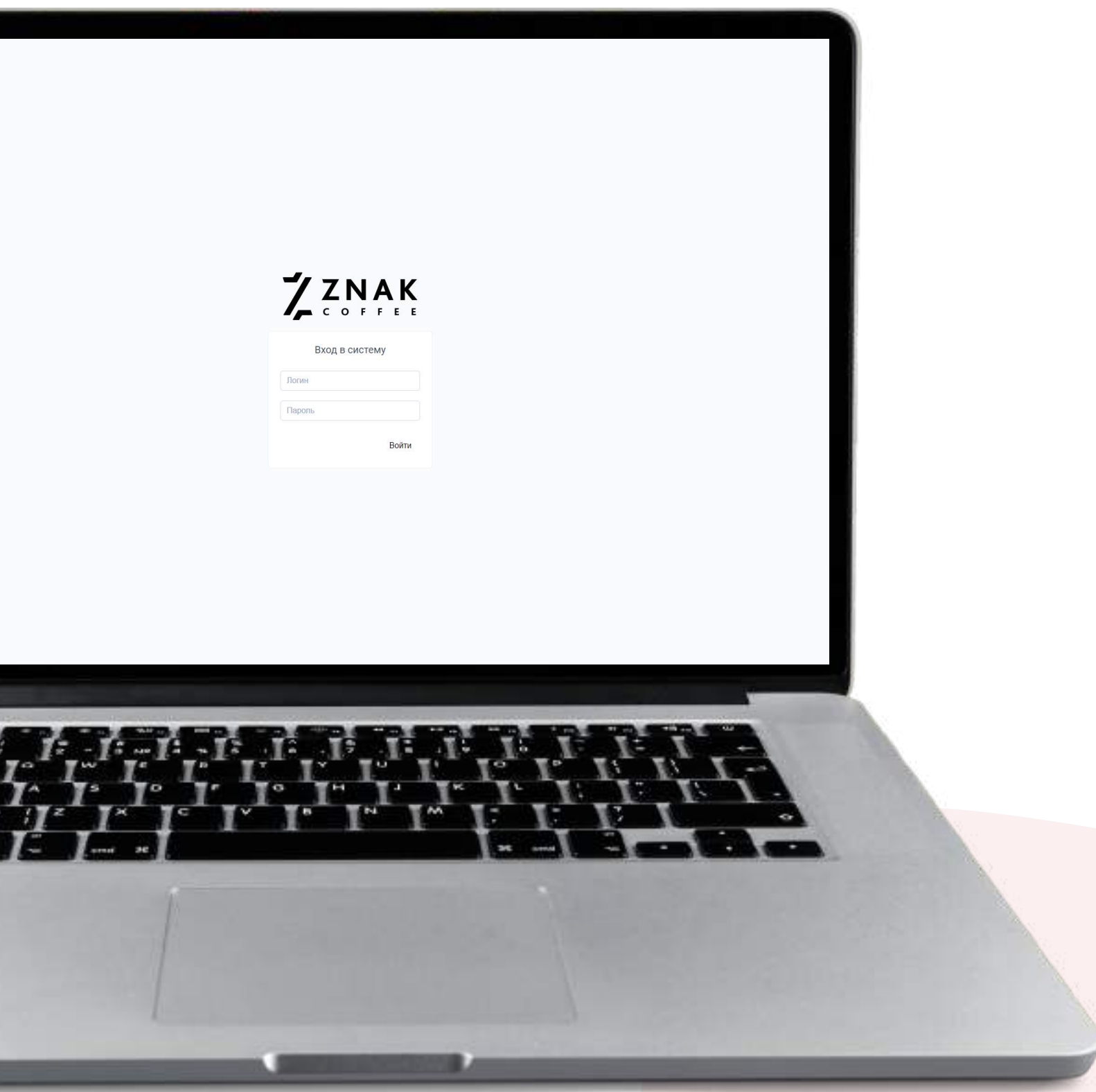


REVIEW

I would like to express my gratitude to the whole team Znak Coffee! We have been working with you for several years and are always satisfied with the quality of service and product. We also repeatedly order grain for performance at championships and for internal ones. And a special thank you for your sensitivity and responsiveness to Yuri and Vladislav, who always help you navigate the assortment and choose coffee! You are cool! Continue in the same spirit!

OLGA MIKHAILOVA

chef barista Coffee Like
Kostroma



CRM - comfortable IT - ordering platform goods.

- An order is placed in a few clicks. Receives SMS notifications about the acceptance of the order.
- At any time, you can see the stage at which your order is.
- At any time, you can find out the track number for tracking the cargo.
- All orders are stored in the database and it is convenient to upload invoices for payment, view the history of orders.



COMMAND MANAGERS

- All employees managerial department are trained in programs " barista " and " brewing ".
Consult on selection of coffee for any client: from a coffee bar to a large chain.
- Since foundation we have concluded 300+ long-term transactions.

REVIEW

Guys from the company Znak coffee -
it is the personification of high
service level, even if the problem did not
occur on their
side and side
contractors. They understand,
what's the coffee supply - this is
comprehensive service, and great
cope with it.
We cooperate 3 years old friends
we communicate.

NIKITA WATCHBIRD

founder of a coffee chain
Coffee Hub in Kaluga



OVERLAYS



KIRILL SOLD OUT

Company founder

If you have any questions, you
can
call and ask me.

+ 7 (910) 368-11-68

CONTACTS

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INSTAGRAM

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IN CONTACT WITH

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**ZNAK
COFFEE**