It doesn't matter if you sell tires or start an English language school – to gain media coverage and recognition, and get conversions, you need to have your content marketing strategy up and running. As your site grows, more time is required to get things done. But fear not – the answer is there for you. Have a look at this straightforward selection of content marketing tools to aid you in your daily Internet marketing journey.

Analysis

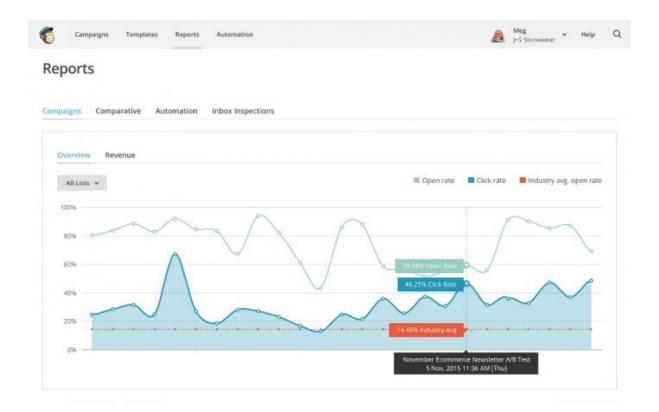
The vast variety of available web analytics tools can be overwhelming. To make your site perform optimally, listen to what <u>Google Trends</u> or <u>Alexa</u> is telling you. Be curious about what your buyer personas are seeking, prepare "the next best thing" for them, and make it bright and exuberant. When choosing your web analytics tools, remember to strategize your budget to include a specialist who is able to read and manage all the data for you. There is no use in having all the analytic tools plugged in if you end up with a bunch of useless data.

Audience Over clap Tool				D Quick Star
wag.com				Find similar websites
Similar Websites	Filter:	Show only sites with sim	ilar traffic levels	
Site •	Overlap Score 🖲 🔹	Alexa Rank 2 •	Add 2	ó sites selected
wag.com	140	56,117		© wag.com © petfooddirect.com
petfooddirect.com	21	56,198	•	C chewy.com C petflow.com
chewy.com	\checkmark	4,387		O scap.com O dog.com
petflow.com	16	46,962		
soap.com	12	33,673		Which analysis would you like to do? O Competitor Keyword Matrix
dog.com	11	106,058	•	O Site Comparison
onlynaturalpet.com	11	62,171		Let's run it!
petsupplies.com	11	125,717	D	
Google Trends Q Explo	re topics			
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Marketing

Internet marketing is the process of "spreading the word," most of the time. It includes dozens of daily repetitive processes. As your sphere attracts more visitors each day, your "to-do" list does not get any shorter. Getting bogged down in random stuff that needs to get done will not do your business any good. Make life easier on yourself by considering a <u>Marketing</u> <u>Automation</u> System. This software allows for routine marketing tasks to be done independently. Start with the basics, or move into the more advanced functions of <u>Marketo</u>. Set up your daily dispatch with good old <u>Mailchimp</u>.

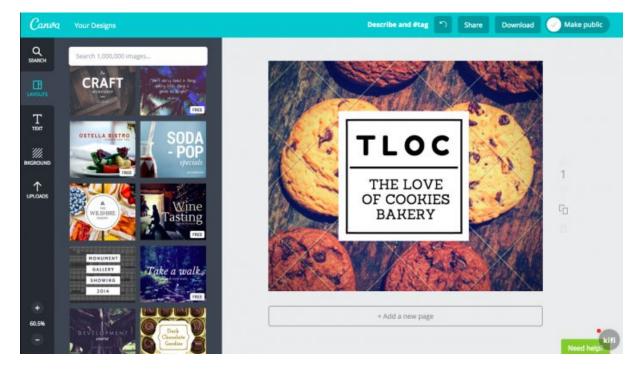




Make it look good. Very good

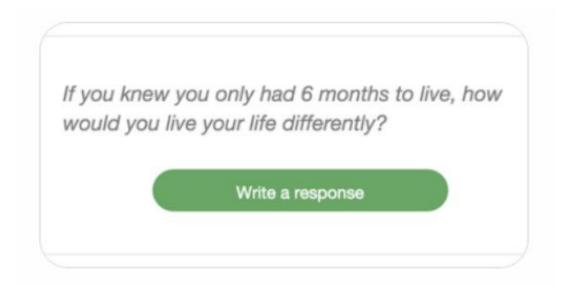
Graphic design is the skill of planning and projecting an idea or an experience with visual content. Needless to say, over 60% of the population prefers visual information over other options. <u>Statistics tell us</u> that over 60% of B2B marketers are currently increasing their investments in visual content marketing. A talented graphic designer never hurt anyone. <u>Adobe Creative Cloud</u> and <u>Canva</u> are great time-savers, but original ideas and professional execution are key to obtaining exceptional results. There is nothing better than a one-of-a-kind infographic (like <u>this</u> one) or a slideshow, to get tons of views of your resource.

PRODUCTS	HOW TO BUY	LEARN & SUPPORT	ABOUT ADOBE
Creative Cloud		Id Pr Ae Design Premiere After Pro Effects , students, small business, and more	Lightroom See all
Marketing Cloud	Experience Manager Analytics		Hedia Campaign Itimizer
X	-u		Þ
Acrobat	EchoSign	Digital Publishing	Primetime
	Al	l products	



Exceptional writing

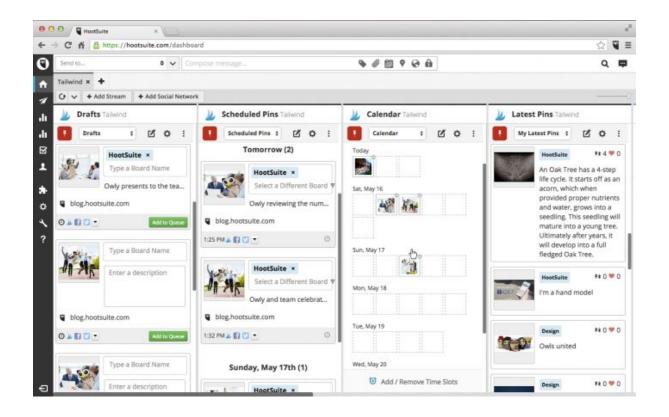
Remember, we are creating excellent content only. Nothing else counts these days. <u>Research</u> shows that resources who publish great quality content on a regular basis get considerably more traffic to their websites, and most of all – leads. And there are creative tools to help you accomplish that. Whether you pick <u>Twords</u> or <u>Daily Page's</u> morning writing prompts, remember to keep in mind the demands of your target audience. Write with flare, and spell-check your content. Write, rewrite, edit and then proofread twice.



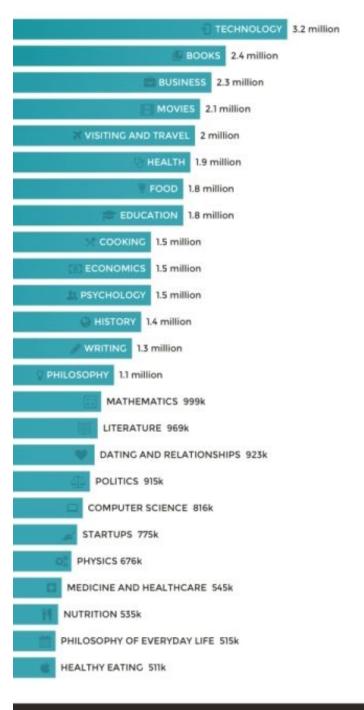
	fotal number of words written: 900	Days logged: 2/30
You most frequently with Tuesdays	te on: You write the most words on: Wednesdays	You are least likely to write on: Mondays
The average g personal daily	oal in this community is 393 wor word count goal is 500 words. C	ds a day. Your hange it?
	oal in this community is 393 wor word count goal is 500 words. C	ds a day. Your hange it?
Wed, Mar 06		ds a day. Your hange it?

SMM. Be aware

Get to know your audience on a more personal level, learn what excites them, and follow what's trending. All those videos and ads are on top for a reason! Social media platforms are a great way to study your viewers in depth and learn some performance tricks from your competitors. Drive more traffic and engagement by shaping your content accordingly. Establish your authority, or draw inspiration from <u>Quora</u>. Manage your social media campaign with <u>Hootsuite</u>. Social media is a great place for anyone who wants to attract more visitors daily.



What are the most followed topics on Quora?



Source: https://www.quora.com/What-are-the-most-followed-topics-on-Quora-2

It is always a good idea to rely on trusted software to do things for you, but remember to stay in tune with your overall content marketing strategy, to know what's going on. Do not take your fingers off the Internet pulse: artificial intelligence only goes so far. A great master plan needs a great strategist at all times. No software can inspire your team to face new challenges like you can.

And always stay optimistic and industrious!